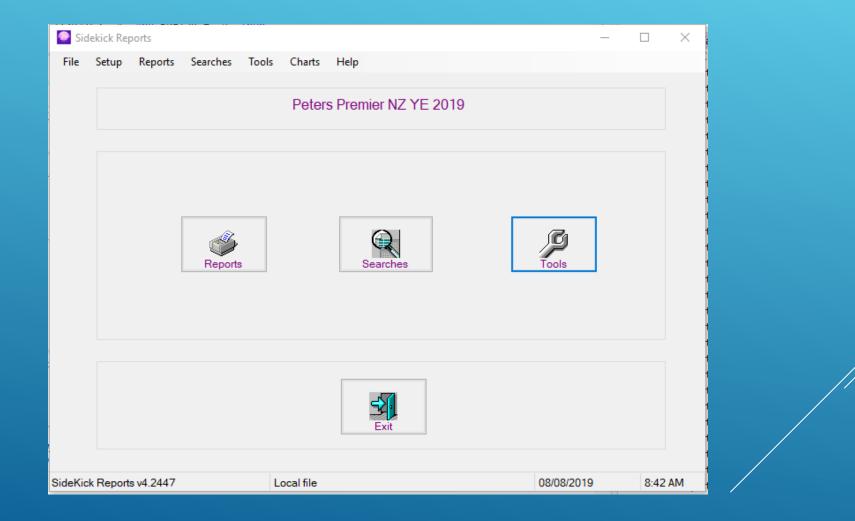
SIDEKICK REPORTS For MYOB AccountRight files

Software produced by Computing Solutions Ltd







REPORTS

- Sidekick is approved Add-on software for MYOB AccountRight files
- It is used by a wide range of businesses and organisations
- ► Key Features
 - ► Reports
 - Over 80 reports with format and sort options
 - ► Searches
 - Search for descriptions, Jobs
 - ► Tools
 - ► Includes Metric Conversion, Raw Data extraction, Loan Cølculator

REPORTS

- > Many reports cover the main areas in AccountRight
 - General Ledger, Sales, Purchases, Inventory, Jobs
- > Also a range of Budget related reports
 - Budget Alert, Budget Comparison, Budget Forecast
- Other reports based on Salesperson
 - Commission, Sales, Strike Rate
- > Further more specific reports
 - Consolidated Balance Sheet and P&L (multi-file)
 - Profit and Loss Trading Accounts

TOOLS

- Compound Interest
- > Metric Conversions
- Convert Foreign Values
- > Create ACC Upload file
- > Create Purchase Orders
- > Create Raw Data
- > Create Sales Invoices
- > Create Sales Orders
- > Email Customers
- > Loan Calculator
- > Mail Merge File

CHARTS

- > Job List
- Customer Sales
- > Customer Turnover
- Customer Sales Margins
- Salesperson Sales Margins
- Salesperson Sales SUmmary

REPORT EXAMPLE: BUDGET ALERT

		Cie	earwater R	evival Pty Ltd		
			PO Box	12-101		
			Becke	enham		
			Christ	church		
			Budge	et Alert		
		01	/04/2018 t	to 31/12/2018		
09/08/2	019 09:07:56					
		Actual	Budget	Budget	Order	Budget
		YTD	YTD	Available	Total	Margin
	Cost Of Sales					
	Machinery Cost of Sales					
5-1010	Land Clearance	21564	25,000	3,436	0	3,436
5-1200	Earthmoving	18562	20,000	1,438	0	1,438
	Roads and Tracks	11.561	14.000	2.439	0	2,439
5-1450	Surface Preparation	8,965	10,000	1,035	0	1,035
	Total Machinery Cost of Sales	60,652	69,000	8,348	0	8,348
	Landscape Cost of Sales					
5-1510	Landscape Supplies	14,589	22,000	7,411	9,350	-1,939
	Freightways NZ	21/08/2018	70	Freight for August Landscape	750	
	Mico Supplies Ltd	08/08/2018	67	18 Trucks bark chips	3600	
	Mico Supplies Ltd	15/08/2018	69	5 Trucks gravel for driveway	5000	
5-1540	Landscape Plants	7852	10.000	2.148	3,540	-1.392
	Peters Merchandise Supplies	15/09/2018	68	Plants as attached	3540	
	Total Landscape Cost of Sales	22,441	32,000	9,559	12,890	-3,331
	Other Purchases					
5-3000	Sundry Purchases	4,357	13,500	9,143	6,300	2,843
	Mico Supplies Ltd	12/06/2018	71	Super Phosphate	6300	
	Total Other Purchases	4,357	13,500	9,143	6,300	2,843
	Total Cost Of Sales	\$87.450	\$114,500	\$27.050	\$19.190	\$7,860
	Fotor COSC OF Bares	307,430	2114,200	927,030	\$15,150	27,800

REPORT EXAMPLE: BUDGET COMPARISON

Clearwater Machinery Ltd

PO Box 12-101 Beckenham Christchurch

Budget Comparison

01/07/2016 to 31/03/2017

			01/07/20100	0 51/05/2017			
03/08/2017 14:41:04							
	(Budget	Variance	Actual	Budget	m Jul) Variance	Annual Budget
income	Actual	Budget	variance	Actual	Budger	variance	Budget
Mower and Chainsaw Sales							
Mower Sales	10,450	9,000	1,450	86,540	81,000	5,540	108,000
ChainSaw Sales	7,420	7,000	420	65,480	63,000	2,480	84,000
Other Sales	3,250	4,000	(750)	38,560	36.000	2,560	48,000
Total Mower and Chainsaw Sales	21,120	20,000	1,870	190,580	180,000	8,020	240,000
Total income	21,120	20,000	1,120	190,580	180,000	8,020	240,000
Cost Of Sales							
Mower & Chainsaw Purchases							
Mower Purchases	4,250	4,000	(250)	34,560	36,000	1,440	48,000
Chainsaw Purchases	2,950	3,200	250	29,650	28,000	(1,650)	37,333
Total Mower & Chainsaw Purchases	7,200	7,200	0	64,210	64,000	(210)	85,333
Total Cost Of Sales	7,200	7,200	0	64,210	64,000	(210)	85,333
Gross Profit	13,920	12,800	1,120	126,370	116,000	(10,370)	154,667
Expenses							
General Expenses							
Accounting/Bookeeping Fees	0	450	450	3,950	4,200	250	5,600
Advertising & Marketing	260	200	(60)	1,860	2,000	140	2,667
Rent	800	800	0	7,200	7,200	0	9,600
Telephone Expenses	285	300	15	2,956	3,000	44	4,000
Total General Expenses	1,345	1,750	405	15,966	16,400	434	21,867
Payroll Expenses							
Wages & Salaries Expenses	2,960	3,000	40	32,560	30,000	(2,560)	40,000
Staff Training Expenses	100	150	50	1,560	1,200	(360)	1,600
Total Payroll Expenses	3,060	3,150	90	34,120	31,200	(2,920)	41,600
Total Expenses	4,405	4,900	495	50,086	47,600	(2,486)	63,467
Operating Profit	9,515	7,900	1,615	76,284	68,400	7,884	91,200

REPORT EXAMPLE: BUDGET FORECAST

Clearwater Pty Ltd 25 Spring Street Blackburn VIC, 3130

Budget Forecast

01/07/2015 to 31/03/2016

17/09/2008				01/0	112010		0/2010						
14:27:37 Name	Jul (Act)	Aug (Act)	Sep (Act)	Oct (Act)	Nov (Act)	Dec (Act)	Jan (Act)	Feb (Act)	Mar (Act)	Apr (Bgt)	May (Bgt)	Jun (Bgt)	Total
Income Sales - Spring Water Sales - Carbonated Water Sales - Water Cooler Sales - Crock Sales - Stands Sales - Other Equip Service - Coolers Service - Other Income Consultancy Income Travelling Time	442	236 -53 295 9,091 464 1,502 102	3,307 920 673 680 138 122 55 31	716 374 12,347 219 39 479 165 139	3,139 408 644 4,735 750 363 122 41 41	4,545 644 1,000		2,500 10,414	1,200 19,196 350 127	600 500 3,000 400 1,000 1,000 1,000 1,000 50	600 500 3,000 400 1,000 1,000 1,000 1,000 1,000 50	600 500 3,000 400 1,000 1,000 1,000 100 50	9,197 11,395 52,919 6,909 1,407 12,493 2,279 4,890 1,300 463
Total Income	442	11,638	5,926	14,478	10,242	6,190		12,914	20,873	6,850	6,850	6,850	103,252
Cost of Sales Equipment		241	2,746	694	5,494			4,064	17,329	2,500	2,500	2,500	38,068
Total Cost of Sales		241	2,746	694	5,494			4,064	17,329	2,500	2,500	2,500	38,068
Gross Profit	442	11,397	3,180	13,784	4,748	6,190		8,850	3,544	4,350	4,350	4,350	65,185

REPORT EXAMPLE: CONSOLIDATED PROFIT & LOSS

Level Two Consolidation

			Profit & Loss S 015 to 31/03/2	
16/05/20:	16			
16:50:56				
		GROUP	PRO-1-100	PRO-2-100
			100 %	80 %
4-0000	Income			
4-1000	Tractor Sales	469,995.66	261,108.70	208,886.96
4-1200	Mower and Chainsaw Sales	46,062.00	25,590.00	20,472.00
4-1600	Other Sales	14,400.00	8,000.00	6,400.00
	Total Income	530,457.66	294,698.70	235,758.96
5-0000	Cost Of Sales			
5-1000	Tractor Purchases	45,000.00	25,000.00	20,000.00
5-1200	Mower & Chainsaw Purchases	23,760.00	13,200.00	10,560.00
	Total Cost Of Sales	68,760.00	38,200.00	30,560.00
	Gross Profit	461,697.66	256,498.70	205,198.96
6-0000	Expenses			
6-1000	General Expenses	9,673.04	5,373.91	4,299.13
6-3000	Payroll Expenses	16,560.00	9,200.00	7,360.00
	Total Expenses	26,233.04	14,573.91	11,659.13
	Net Profit/(Loss)	435,464.62	241,924.79	193,539.83

REPORT EXAMPLE: INVENTORY STOCK ALERT

Clearwater Pty Ltd 25 Spring Street Blackburn VIC, 3130

Inventory Stock Alert

13:18:18								
						12 Month	Sales	
Item	Name	On Hand	On Order	Committed	Available	Quantity	Value	_
100	Cooler Large	2		344	(342)	11	3,797.78	
120	Cooler Filter Large	8		925	(917)	45	2,442.31	
123	Filter Kit No 1 Large			60	(60)			
200	Cooler Medium	980	15	904	91	20	8,600.00	
220	Cooler Filter Medium	1,008	100	821	287	2	34.81	
230	Cooler Filter Expandable	6,010	50	5,680	5,447	1	80.00	
300	Cooler Small	504	30	524	10	2	1,154.55	
320	Cooler Filter Small	3	45	40	8	20	400.00	
400	Ceramic Crock	565	30	350	245	3	272.73	
410	Glass Crock		50	27	23	2	407.27	
500	Spring Water Beverage Maker	40		27	13	10	3,627.30	
550	Coffee Powder	21	25	10	36	12	300.00	
560	Tea	33		60	(27)	35	1,312.50	
600	20 Litres North Spring	99		33	66	25	568.18	
610	20 Litres South Spring	107	100		207	34	842.35	
630	20 Litres Clear Carbon	32		10	22	50	1,363.64	
640	20 Litres Orange Carbon	27	50	40	37	20	600.00	
650	12 Litres North Spring	23 47	72	30	(7)	20	336.36	
670	12 Litres Clear Carbon		72		119	6	134.81	
680	12 Litres Orange Carbon	63			63	6	107.85	
700 710	Pine Stand Steel Stand	11 10		15 30	(4)	25 50	1,250.00	
800	Electric Motor E800	10		30	(20)		3,454.55	
800 B45678	Built Item - Cooling Kit	2		3	(3)	9 3	5,040.00 2,818.18	
HCR	Hydraulic Cloth Roller	2		4		1	450.00	
KS-HC-18	Kit Set Hub Cap		10	-	(4) 10	15	750.00	
KS-WR-18C	Kit Set Wheel Rim		5		5	15	3.000.00	
KSS-SS	Kit Set Sound System	1	9		1	10	3,000.00	
KSS-TUNER	Kit Set Tuner	3			3			
OFFPK-G	Office Pack - Gold	2			2	4	1.000.00	
OFFIC-G	Once Fack - Gold	2			2	1	1,000.00	-
Grand Totals		9,601	582		5,313	443	44,145.18	

04/04/2012

REPORT EXAMPLE: JOB BUDGET ALERT

Clearwater Machinery Ltd

PO Box 12-101 Beckenham Christchurch

Job Budget Alert - All Jobs

01/04/2016 to 30/04/2016

03/10/2016

11:56:03					
Account No	Account Name	Actual	Budget	Variance	Variance
115	Machinery Shop				
4-1100	Tractor Sale Details	14,000.00	15,000.00	-1,000.00	-7%
4-1400	Mower Sale Details	8,000.00	7,500.00	500.00	796
4-1500	ChainSaw Sale Details	6,000.00	7,000.00	-1,000.00	-14%
	Total Income	28,000.00	29,500.00	-1,500.00	-5%
5-1010	Tractor Purchases	7,000.00	7,250.00	250.00	3%
5-1400	Mower Purchases	3,500.00	3,800.00	300.00	8%
5-1500	Chainsaw Purchases	1,800.00	2,500.00	700.00	28%
	Total Cost of Sales	12,300.00	13,550.00	1,250.00	9%
6-1200	Advertising & Marketing	450.00	500.00	50.00	10%
6-1240	Rent	1,000.00	1,000.00	0.00	096
6-2900	Telephone Expenses	180.00	150.00	-30.00	-20%
6-3010	Wages & Salaries Expenses	1,900.00	1,800.00	-100.00	-6%
6-3030	Staff Training Expenses	200.00	250.00	50.00	20%
	Total Expenses	3,730.00	3,700.00	-30.00	-1%
	Job Totals	11,970.00	12,250.00	-280.00	-2%



03/08/2017 14:41:04

REPORT EXAMPLE: JOB BUDGET COMPARISON

Clearwater Machinery Ltd

PO Box 12-101 Beckenham

Christchurch

Machinery Shop (115)

01/07/2016 to 31/03/2017

03/08/2017 14:41:04							
	(March)	(Yea	r to Date fro	m Jul)	Annual
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
Manager: Peter Oliver							
Income							
Mower and Chainsaw Sales							
Mower Sales	7,650	7,000	650	65,250	63,000	2,250	84,000
ChainSaw Sales	5,650	5,600	50	52,650	50,000	2,650	66,667
Total Mower and Chainsaw Sales	13,300	12,600	700	117,900	113,000	4,900	150,667
Total Income	13,300	12,600	700	117,900	113,000	4,900	150,667
Cost Of Sales							
Mower & Chainsaw Purchases							
Mower Purchases	1,550	1,400	(150)	12,500	12,000	(500)	16,000
Chainsaw Purchases	970	1,100	130	13,245	14,000	755	18,667
Total Mower & Chainsaw Purchases	2,520	2,500	(20)	25,745	26,000	255	34,667
Total Cost Of Sales	2,520	2,500	(20)	25,745	26,000	255	34,667
Gross Profit	10,780	10,100	680	92,155	87,000	(5,155)	116,000

REPORT EXAMPLE: SALES BY CUSTOMER (ITEM)

Clearwater Pty Ltd 25 Spring Street Blackburn VIC, 3130

Sales by Customer (Item)

01/07/2015 to 30/06/2016

26/08/2008

Item	Description	Sales	Cost of Sales	Margin \$	Margin %	Units	Av Cost
100 110 997 998 999	Cooler Large Cooler Large - 1 Month Rent 1 Hour - Travel 1 hour - Other Services 1 hour - Cooler Service	1,668.75 20.25 224.99 536.25 791.83	3,372.39	-1,703.64 20.25 224.99 536.25 791.83	-51 %	10 1 6 10 13	337.24
		\$3,242.07	\$3,372.39	\$-130.32	-4 %	39	85.92
500 600 610 670 680	Spring Water Beverage Maker 20 Litres North Spring 20 Litres South Spring 12 Litres Clear Carbon 12 Litres Orange Carbon	362.73 568.18 50.00 367.50 15.91	263.63 292.53 25.79 176.86 10.75	99.10 275.65 24.21 190.64 5.16	38 % 94 % 94 % 108 % 48 %	1 25 21 1	263.63 11.70 12.90 8.42 10.75
		\$1,364.32	\$769.56	\$594.76	77 %	50	15.39
610 630 680	20 Litres South Spring 20 Litres Clear Carbon 12 Litres Orange Carbon	-50.00 -81.82 -15.91		-50.00 -81.82 -15.91		-2 -3 -1	
		\$-147.73		\$-147.73		-6	
410	Glass Crock	2,800.00	1,517.05	1,282.95	85 %	10	151.70
100 120 320 550 610 650 670 700 710	Cooler Large Cooler Filter Large Cooler Filter Medium Cooler Filter Small Coffee Powder 20 Litres North Spring 20 Litres South Spring 12 Litres Clear Carbon Pine Stand Steel Stand	12,777.16 864.82 39.09 68.74 50.00 613.63 2,500.00 571.82 297.50 150.00 69.09	10,389.78 631.94 24.55 31.45 38.64 315.93 1,353.96 63.54 143.17 76.06 77.00	2,387.38 232.88 14.54 37.29 11.36 297.70 1,146.04 508.28 154.33 73.04 -7.91	23 % 37 % 59 % 29 % 94 % 85 % 800 % 108 % 97 % -10 %	30 14 2 27 100 34 17 3 1	348.33 45.14 24.55 7.88 19.32 11.70 13.54 1.87 8.42 25.35 77.00
	100 110 997 998 999 500 600 610 670 680 610 630 680 410 120 220 320 550 600 610 670 650 670 700	100 Cooler Large 110 Cooler Large - 1 Month Rent 997 1 Hour - Travel 998 1 hour - Other Services 999 1 hour - Cooler Service 500 Spring Water Beverage Maker 600 20 Litres North Spring 610 20 Litres South Spring 670 12 Litres Clear Carbon 680 12 Litres Clear Carbon 680 12 Litres Clear Carbon 680 12 Litres Orange Carbon 610 20 Litres Clear Carbon 680 12 Litres Orange Carbon 410 Glass Crock 100 Cooler Large 120 Cooler Filter Medium 320 Cooler Filter Small 550 Coffee Powder 600 20 Litres North Spring 610 20 Litres South Spring 650 12 Litres North Spring 650 12 Litres North Spring 650 12 Litres North Spring 650 12 Litres Clear Carbon 650 12 Litres North Spring 650 12 Litres Clear Carbon 6	100 Cooler Large Cooler Large - 1 Month Rent 1,668.75 20.25 997 1 Hour - Travel 224.99 988 1 hour - Other Services 536.25 999 1 hour - Cooler Service 791.83 \$3,242.07 \$00 20 Litres North Spring 50.00 600 20 Litres North Spring 50.00 \$68.18 610 20 Litres South Spring 50.00 367.50 680 12 Litres Clear Carbon 367.50 680 12 Litres Clear Carbon 367.50 680 12 Litres Clear Carbon -50.00 630 20 Litres South Spring -50.00 630 20 Litres Clear Carbon -81.82 680 12 Litres Orange Carbon -15.91 \$-147.73 410 Glass Crock 2,800.00 100 Cooler Large 12,777.16 220 Cooler Filter Medium 39.09 320 Cooler Filter Small 68.74 550 Coffee Powder 50.00 600 20 Litres North Spring 613	100 Cooler Large Cooler Large - 1 Month Rent 1,668.75 3,372.39 997 1 Hour - Travel 224.99 224.99 998 1 hour - Other Services 536.25 791.83 999 1 hour - Cooler Service 533.242.07 \$3,372.39 500 Spring Water Beverage Maker 362.73 263.63 600 20 Litres North Spring 568.18 292.53 610 20 Litres South Spring 560.00 25.79 670 12 Litres Clear Carbon 367.50 176.88 680 12 Litres Orange Carbon 15.91 10.75 670 20 Litres South Spring -50.00 -81.82 680 12 Litres Orange Carbon -81.82 680 680 12 Litres Orange Carbon -15.91 -10.75 100 Cooler Large 12,777.16 10,389.78 620 Cooler Filter Large 864.82 631.94 220 Cooler Filter Medium 39.09 24.55 320 Cooler Filter Small 68.74 31.45 </td <td>100 Cooler Large 1,668.75 3,372.39 -1,703.64 110 Cooler Large - 1 Month Rent 20.25 20.25 20.25 997 1 Hour - Travel 224.99 224.99 224.99 998 1 hour - Other Services 536.25 538.25 538.25 999 1 hour - Cooler Service 791.83 791.83 791.83 500 Spring Water Beverage Maker 362.73 263.63 99.10 600 20 Litres North Spring 508.18 292.53 275.65 610 20 Litres South Spring 50.00 25.79 24.21 670 12 Litres Clear Carbon 367.50 176.86 190.64 680 12 Litres Orange Carbon 367.50 176.86 190.64 680 12 Litres Clear Carbon -81.82 -81.82 -81.82 680 12 Litres Clear Carbon -15.91 10.75 5.16 900 Cooler Large 12,777.16 10,389.78 2,387.38 100 Cooler Filter Large <t< td=""><td>100 Cooler Large - 1 Month Rent 1.068.75 3.372.39 -1.703.64 -51 % 997 1 Hour - Travel 20.25 224.99 20.25 224.99 988 1 hour - Cooler Services 536.25 536.25 536.25 536.25 999 1 hour - Cooler Service 791.83 791.83 791.83 -4 % 500 Spring Water Beverage Maker 362.73 203.63 99.10 38 % 600 20 Litres North Spring 50.00 25.79 24.21 94 % 610 20 Litres Clear Carbon 367.50 176.86 190.64 108 % 680 12 Litres Orange Carbon 15.91 10.75 5.16 48 % 610 20 Litres South Spring -50.00 -50.00 -50.00 630 20 Litres Crarbon -81.82 -81.82 -81.82 610 20 Litres Crarbon -81.82 -91.82 -91.82 610 20 Litres Crear Carbon -81.82 -91.82 -91.82 620 20</td><td>100 Cooler Large 1.668.75 3.372.39 -1.703.64 -51 % 10 110 Cooler Large - 1 Month Rent 20.25 3.372.39 -1.703.64 -51 % 10 997 1 Hour - Travel 20.25 536.25 10 999 1 hour - Cooler Service 224.99 224.99 6 999 1 hour - Cooler Service 791.83 791.83 13 00 20 Litres North Spring 362.73 263.63 99.10 38 % 1 000 20 Litres South Spring 560.00 25.79 24.21 94 % 2 670 12 Litres Clear Carbon 367.50 176.86 190.64 108 % 21 680 12 Litres Orange Carbon 367.50 176.86 190.64 108 % 21 5.01 20 Litres South Spring -50.00 -50.00 -20 -3 610 20 Litres Clear Carbon -51.81 10.75 5.16 48 % 1 5.01 20 Litres Clear Carbon</td></t<></td>	100 Cooler Large 1,668.75 3,372.39 -1,703.64 110 Cooler Large - 1 Month Rent 20.25 20.25 20.25 997 1 Hour - Travel 224.99 224.99 224.99 998 1 hour - Other Services 536.25 538.25 538.25 999 1 hour - Cooler Service 791.83 791.83 791.83 500 Spring Water Beverage Maker 362.73 263.63 99.10 600 20 Litres North Spring 508.18 292.53 275.65 610 20 Litres South Spring 50.00 25.79 24.21 670 12 Litres Clear Carbon 367.50 176.86 190.64 680 12 Litres Orange Carbon 367.50 176.86 190.64 680 12 Litres Clear Carbon -81.82 -81.82 -81.82 680 12 Litres Clear Carbon -15.91 10.75 5.16 900 Cooler Large 12,777.16 10,389.78 2,387.38 100 Cooler Filter Large <t< td=""><td>100 Cooler Large - 1 Month Rent 1.068.75 3.372.39 -1.703.64 -51 % 997 1 Hour - Travel 20.25 224.99 20.25 224.99 988 1 hour - Cooler Services 536.25 536.25 536.25 536.25 999 1 hour - Cooler Service 791.83 791.83 791.83 -4 % 500 Spring Water Beverage Maker 362.73 203.63 99.10 38 % 600 20 Litres North Spring 50.00 25.79 24.21 94 % 610 20 Litres Clear Carbon 367.50 176.86 190.64 108 % 680 12 Litres Orange Carbon 15.91 10.75 5.16 48 % 610 20 Litres South Spring -50.00 -50.00 -50.00 630 20 Litres Crarbon -81.82 -81.82 -81.82 610 20 Litres Crarbon -81.82 -91.82 -91.82 610 20 Litres Crear Carbon -81.82 -91.82 -91.82 620 20</td><td>100 Cooler Large 1.668.75 3.372.39 -1.703.64 -51 % 10 110 Cooler Large - 1 Month Rent 20.25 3.372.39 -1.703.64 -51 % 10 997 1 Hour - Travel 20.25 536.25 10 999 1 hour - Cooler Service 224.99 224.99 6 999 1 hour - Cooler Service 791.83 791.83 13 00 20 Litres North Spring 362.73 263.63 99.10 38 % 1 000 20 Litres South Spring 560.00 25.79 24.21 94 % 2 670 12 Litres Clear Carbon 367.50 176.86 190.64 108 % 21 680 12 Litres Orange Carbon 367.50 176.86 190.64 108 % 21 5.01 20 Litres South Spring -50.00 -50.00 -20 -3 610 20 Litres Clear Carbon -51.81 10.75 5.16 48 % 1 5.01 20 Litres Clear Carbon</td></t<>	100 Cooler Large - 1 Month Rent 1.068.75 3.372.39 -1.703.64 -51 % 997 1 Hour - Travel 20.25 224.99 20.25 224.99 988 1 hour - Cooler Services 536.25 536.25 536.25 536.25 999 1 hour - Cooler Service 791.83 791.83 791.83 -4 % 500 Spring Water Beverage Maker 362.73 203.63 99.10 38 % 600 20 Litres North Spring 50.00 25.79 24.21 94 % 610 20 Litres Clear Carbon 367.50 176.86 190.64 108 % 680 12 Litres Orange Carbon 15.91 10.75 5.16 48 % 610 20 Litres South Spring -50.00 -50.00 -50.00 630 20 Litres Crarbon -81.82 -81.82 -81.82 610 20 Litres Crarbon -81.82 -91.82 -91.82 610 20 Litres Crear Carbon -81.82 -91.82 -91.82 620 20	100 Cooler Large 1.668.75 3.372.39 -1.703.64 -51 % 10 110 Cooler Large - 1 Month Rent 20.25 3.372.39 -1.703.64 -51 % 10 997 1 Hour - Travel 20.25 536.25 10 999 1 hour - Cooler Service 224.99 224.99 6 999 1 hour - Cooler Service 791.83 791.83 13 00 20 Litres North Spring 362.73 263.63 99.10 38 % 1 000 20 Litres South Spring 560.00 25.79 24.21 94 % 2 670 12 Litres Clear Carbon 367.50 176.86 190.64 108 % 21 680 12 Litres Orange Carbon 367.50 176.86 190.64 108 % 21 5.01 20 Litres South Spring -50.00 -50.00 -20 -3 610 20 Litres Clear Carbon -51.81 10.75 5.16 48 % 1 5.01 20 Litres Clear Carbon

REPORT EXAMPLE: SALES BY ITEM (CUSTOMER)

A	U U	<u> </u>	U	L	1		
			Peters	Premier NZ Y	E 2019		
				PO Box 12-101			
				Beckenham			
				Christchurch			
			Sales	by Item (Cust	omer)		
			01/04/				
10/09/2019 14	:20:59						
Item	Description	Sales	Cost of Sales	Margin \$	Margin %	Units	Av Cost
HVC-236	Husqvarna Chainsaw 236						
	Alspach, RW & H	500.00	400.67	99.33	20%	1	400.67
	Chelsea Mosset	3,000.00	2,405.83	594.17	20%	6	400.97
		3,500.00	2,806.50	693.50	20%	7	400.93
HVC-460	Husqvarna Chainsaw 460						
	Alspach, RW & H	1,399.00	395.45	1,003.55	72%	1	395.45
	Chaffey, Anna	2,798.00	790.91	2,007.09	72%	2	395.46
	Garden Care Australia Pty	1,250.00	395.46	854.54	68%	1	395.46
		5,447.00	1,581.82	3,865.18	71%	4	395.46
HVC-562	Husqvarna Chainsaw 562						
	Baxter Products Ltd	1,200.00	484.83	715.17	60%	1	484.83
	Island Way Motel	3,700.00	1,000.00	2,700.00	73%	2	500.00
		4,900.00	1,484.83	3,415.17	70%	3	494.94
HVM-LC18	Husqvarna Mower LC18						
	Alspach, RW & H	649.00	842.41	-193.41	-30%	1	842.41
	Blair, Bob	1,249.00	1,667.85	-418.85	-34%	2	833.93
	Blanky, Rodderick	649.00	845.52	-196.52	-30%	1	845.52
	Garden Care Australia Pty	645.16	841.78	-196.62	-30%	1	841.78
	Island Way Motel	649.00	842.50	-193.50	-30%	1	842.50
		3,841.16	5,040.06	-1,198.90	-31%	6	840.01

REPORT EXAMPLE: SALESPERSON COMMISSION

Clearwater Pty Ltd 25 Spring Street Blackburn VIC, 3130

Salesperson Commission 01/06/2017 to 30/06/2017

19/08/2011	Invoice	Invoice	Invoice	GST	Freight	Net	
16:58:39	Date	Number	Amount	Amount	Amount	Amount Co	mmission
Jones, Mary Commission Rate = 20%							
A-Z Stationery Supplies	12/06/2017	35	658.45	65.85		592.61	118.52
A-Z Stationery Supplies	17/06/2017	28	360.50	36.05		324.45	64.89
A-Z Stationery Supplies	21/06/2017	36	412.56	41.26		371.30	74.20
A-Z Stationery Supplies	23/06/2017	37	505.75	50.58		455.18	91.04
A-Z Stationery Supplies	27/06/2017	38	389.20	38.92		350.28	70.06
Totals for Jones, Mary				\$232.65		\$2093.81	\$418.7
				Plu	is GST		\$41.8
							\$460.6
Long, Alan Commission Rate = 15%							
My Town Reality	05/06/2017	31	488.50	48.85		439.65	65.95
My Town Reality	08/06/2017	30	135.00	13.50		121.50	18.23
My Town Reality	12/06/2017	24	175.50	17.55		157.95	23.69
My Town Reality	15/06/2017	32	175.50	17.55		157.95	23.69
My Town Reality	16/06/2017	58	468.75	46.88		421.88	63.28
Leisure Landscape Nursery	21/06/2017	16	(29.92)	-2.99		-26.93	-4.04
My Town Reality	23/06/2017	74	369.60	36.96		332.64	49.9
My Town Reality	23/06/2017	59	543.50	54.35		489.15	73.3
Leisure Landscape Nursery	27/06/2017	42	301.00	30.10		270.90	40.6
Totals for Long, Alan				\$262.74		\$2364.69	\$354.7

REPORT EXAMPLE: SALESPERSON STRIKE RATE

Peters Premier NZ No1

PO Box 12-101 Beckenham Christchurch

Salesperson Strike Rate

01/04/2017 to 31/03/2018

25/05/2018 11:57:20

	Last Year	This Year	Invoice	Order	Confirmed	Quotes	Total	Strike	Quotes
Month	Value	Value	Quantity	Quantity	Quantity	Quantity	Quantity	Rate	Value
Logan, Joh	nny								
Apr	3,199.40	3,764.00	8	3	11	5	16	69%	1,880.00
May	4,234.70	4,982.00	9	4	13	5	18	72%	1,880.00
Jun	3,989.05	4,693.00	7	3	10	4	14	71%	1,504.00
Jul	3,078.70	3,622.00	5	1	6	2	8	75%	752.00
Aug	3,387.25	3,985.00	6	2	8	3	11	73%	1,128.00
Sep	3,954.20	4,652.00	5	1	6	2	8	75%	752.00
Oct	4,969.10	5,846.00	8	4	12	7	19	63%	2,632.00
Nov	3,927.85	4,621.00	7	5	12	5	17	71%	1,880.00
Dec	3,387.25	3,985.00	4	3	7	1	8	88%	376.00
Jan	3,653.30	4,298.00	5	2	7	3	10	70%	1,128.00
Feb	4,418.30	5,198.00	8	4	12	4	16	75%	1,504.00
Mar	3,795.25	4,465.00	10	6	16	7	23	70%	2,632.00
	45,994.35	54,111.00	82	38	120	48	168	71%	18,048.00

SUMMARY

- > The software can be downloaded from the website below
- > Any enquiries may be emailed to:

info@computingsolutions.co.nz

> For further details see:

www.computingsolutions.co.nz