

Peters Premier NZ No1

PO Box 12-101
Beckenham
Christchurch

Salesperson Strike Rate 01/04/2017 to 31/03/2018

25/05/2018 11:57:20

Month	Last Year Value	This Year Value	Invoice Quantity	Order Quantity	Confirmed Quantity	Quotes Quantity	Total Quantity	Strike Rate	Quotes Value
Logan, Johnny									
Apr	3,199.40	3,764.00	8	3	11	5	16	69%	1,880.00
May	4,234.70	4,982.00	9	4	13	5	18	72%	1,880.00
Jun	3,989.05	4,693.00	7	3	10	4	14	71%	1,504.00
Jul	3,078.70	3,622.00	5	1	6	2	8	75%	752.00
Aug	3,387.25	3,985.00	6	2	8	3	11	73%	1,128.00
Sep	3,954.20	4,652.00	5	1	6	2	8	75%	752.00
Oct	4,969.10	5,846.00	8	4	12	7	19	63%	2,632.00
Nov	3,927.85	4,621.00	7	5	12	5	17	71%	1,880.00
Dec	3,387.25	3,985.00	4	3	7	1	8	88%	376.00
Jan	3,653.30	4,298.00	5	2	7	3	10	70%	1,128.00
Feb	4,418.30	5,198.00	8	4	12	4	16	75%	1,504.00
Mar	3,795.25	4,465.00	10	6	16	7	23	70%	2,632.00
	45,994.35	54,111.00	82	38	120	48	168	71%	18,048.00