

Peters Premier NZ No1

PO Box 12-101
Beckenham
Christchurch

Sales by Customer (Variance)
01/05/2015 to 31/03/2018

04/05/2018 16:10:55

Customer	May 2016	May 2017	May 2018	Value Variance	Percent Variance	YTD 2016	YTD 2017	YTD 2018	Value Variance	Percent Variance
Summer Hill Farm Ltd	1256	852	654	-198	-23%	13489	11654	5698	-5956	-51%
Reece Landscaping Ltd	1565	1250	462	-788	-63%	11250	9269	4657	-4612	-50%
Williams, Phillip	0	368	211	-157	-43%	421350	3557	2568	-989	-28%
Clearwater Motels	0	1564	1125	-439	-28%	0	17745	13850	-3895	-22%
Chelsea Mosset	1324	365	241	-124	-34%	1324	1209	1039	-170	-14%
Leisure Landscape Nursery	0	265	352	87	33%	0	1685	1482	-203	-12%
Amberly Estate Ltd	0	0	1250	1250	0%	0	0	3854	3854	0%
James, Cameron	765	495	685	190	38%	6560	5287	7521	2234	42%
Island Way Motel	456	984	1456	472	48%	5100	6852	15642	8790	128%
Glenthorne Station	0	1395	1876	481	34%	0	4963	12587	7624	154%
Totals	\$5,366	\$7,538	\$8,312	\$774	10%	\$459,073	\$62,221	\$68,898	\$6,677	11%

Sorted by: Year to Date value Decrease