

Clearwater Machinery Ltd

PO Box 12-101
Beckenham
Christchurch

Machinery Shop (115)

01/07/2016 to 31/03/2017

03/08/2017 14:41:04

	(----- March -----)			(----- Year to Date from Jul -----)			Annual Budget
	Actual	Budget	Variance	Actual	Budget	Variance	
Manager: Peter Oliver							
Income							
Mower and Chainsaw Sales							
Mower Sales	7,650	7,000	650	65,250	63,000	2,250	84,000
ChainSaw Sales	5,650	5,600	50	52,650	50,000	2,650	66,667
Total Mower and Chainsaw Sales	13,300	12,600	700	117,900	113,000	4,900	150,667
Total Income	13,300	12,600	700	117,900	113,000	4,900	150,667
Cost Of Sales							
Mower & Chainsaw Purchases							
Mower Purchases	1,550	1,400	(150)	12,500	12,000	(500)	16,000
Chainsaw Purchases	970	1,100	130	13,245	14,000	755	18,667
Total Mower & Chainsaw Purchases	2,520	2,500	(20)	25,745	26,000	255	34,667
Total Cost Of Sales	2,520	2,500	(20)	25,745	26,000	255	34,667
Gross Profit	10,780	10,100	680	92,155	87,000	(5,155)	116,000
Expenses							
General Expenses							
Accounting/Bookkeeping Fees	1,650	1,500	(150)	3,200	3,600	400	4,800
Advertising & Marketing	260	200	(60)	1,860	2,000	140	2,667
Rent	800	800	0	7,200	7,200	0	9,600
Telephone Expenses	325	300	(25)	2,956	2,700	(256)	3,600
Total General Expenses	3,035	2,800	(235)	15,216	15,500	284	20,667
Payroll Expenses							
Wages & Salaries Expenses	2,960	3,000	40	26,750	27,000	250	36,000
Staff Training Expenses	0	0	0	200	500	300	667
Total Payroll Expenses	2,960	3,000	40	26,950	27,500	550	36,667
Total Expenses	5,995	5,800	(195)	42,166	43,000	834	57,333
Operating Profit	4,785	4,300	485	49,989	44,000	5,989	58,667
Surplus/(Deficit)	4,785	4,300	485	49,989	44,000	5,989	58,667