

## Clearwater Machinery Ltd

PO Box 12-101

Beckenham

Christchurch

### Category Profit and Loss

#### Category A (CAT-A)

01/04/2015 to 30/09/2015

12/12/2016

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	Apr	%	May	%	Jun	%	Jul	%	Aug	%
<b>Income</b>										
Tractor Sales										
Tractor Sale Details	15,600	31.7%	0	0.0%	10,000	83.3%	0	0.0%	0	0.0%
Mower and Chainsaw Sales										
Mower Sale Details	18,600	37.8%	7,900	55.4%	2,000	16.7%	6,600	47.1%	7,700	49.1%
ChainSaw Sale Details	9,800	19.9%	2,850	20.0%	0	0.0%	1,800	12.9%	3,100	19.8%
Other Sales										
Sundry Sales	600	1.2%	0	0.0%	0	0.0%	1,000	7.1%	1,000	6.4%
Labour / Repair charges	4,600	9.3%	3,500	24.6%	0	0.0%	4,600	32.9%	3,870	24.7%
Total Income	\$49,200	100.0%	\$14,250	100.0%	\$12,000	100.0%	\$14,000	100.0%	\$15,670	100.0%
<b>Cost Of Sales</b>										
Tractor Purchases										
Tractor Purchases	5,000	10.2%	0	0.0%	5,000	41.7%	0	0.0%	0	0.0%
Mower & Chainsaw Purchases										
Mower Purchases	4,850	9.9%	4,600	32.3%	1,000	8.3%	2,850	20.4%	4,120	26.3%
Chainsaw Purchases	2,100	4.3%	2,100	14.7%	0	0.0%	900	6.4%	1,860	11.9%
Total Cost Of Sales	\$11,950	24.3%	\$6,700	47.0%	\$6,000	50.0%	\$3,750	26.8%	\$5,980	38.2%
Gross Profit	\$37,250	75.7%	\$7,550	53.0%	\$6,000	50.0%	\$10,250	73.2%	\$9,690	61.8%

**Expenses**

## General Expenses

Accounting/Bookkeeping Fees	800	1.6%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Rent	0	0.0%	0	0.0%	500	4.2%	0	0.0%	0	0.0%
Electricity Expenses	465	0.9%	580	4.1%	0	0.0%	465	3.3%	682	4.4%
Legal Fees	1,500	3.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
General Repairs & Maintenance	345	0.7%	1,795	12.6%	0	0.0%	345	2.5%	541	3.5%

## Payroll Expenses

Wages & Salaries Expenses	6,100	12.4%	5,100	35.8%	3,000	25.0%	2,600	18.6%	2,950	18.8%
Staff Training Expenses	2,000	4.1%	0	0.0%	0	0.0%	0	0.0%	0	0.0%

## Motor Vehicle Expenses

Motor Vehicle Fuel/Oil	567	1.2%	567	4.0%	0	0.0%	567	4.1%	875	5.6%
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Total Expenses	\$11,777	23.9%	\$8,042	56.4%	\$3,500	29.2%	\$3,977	28.4%	\$5,048	32.2%
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Operating Profit	\$25,473	51.8%	(\$492)	-3.5%	\$2,500	20.8%	\$6,273	44.8%	\$4,642	29.6%
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Sep	%	Total	%
0	0.0%	25,600	21.30%
8,120	54.8%	50,920	42.50%
2,900	19.6%	20,450	17.10%
0	0.0%	2,600	2.20%
3,800	25.6%	20,370	17.00%
<b>\$14,820</b>	<b>100.0%</b>	<b>\$119,940</b>	<b>100.00%</b>

0	0.0%	10,000	8.30%
4,950	33.4%	22,370	18.70%
2,000	13.5%	8,960	7.50%
<b>\$6,950</b>	<b>46.9%</b>	<b>\$41,330</b>	<b>34.50%</b>
<b>\$7,870</b>	<b>53.1%</b>	<b>\$78,610</b>	<b>65.50%</b>

0	0.0%	800	0.70%
0	0.0%	500	0.40%
657	4.4%	2,849	2.40%
0	0.0%	1,500	1.30%
1,160	7.8%	4,186	3.50%
3,500	23.6%	23,250	19.40%
0	0.0%	2,000	1.70%
899	6.1%	3,475	2.90%
<u>\$6,216</u>	<u>41.9%</u>	<u>\$38,560</u>	<u>32.10%</u>
<u><u>\$1,654</u></u>	<u><u>11.2%</u></u>	<u><u>\$40,050</u></u>	<u><u>33.40%</u></u>