

Clearwater Ltd

25 Spring Street
Wellington

Sales by Region (Item)

01/07/2006 to 30/06/2007

02/10/2008

10:12:40

Region	Item	Description	Sales	Cost of Sales	Margin \$	Margin %	Units	Av Cost
Auckland	H0001	Bottle Adjustment Unit	384.44	300.00	84.44	28 %	6.00	50.00
	H0002	Bottles	84.00	75.49	8.51	11 %	5.00	15.10
	H0003	Sun Cooler Set	172.44	170.00	2.44	1 %	2.00	85.00
	H0005	Cooler Set Medium	5,333.33	1,899.95	3,433.38	181 %	10.00	190.00
	H0006	Glass Crock	560.00	280.00	280.00	100 %	1.00	280.00
	H0007	20 Litres Clear carbon	342.22	407.30	-65.08	-16 %	5.00	81.46
	S0001	Steel Stand	6,266.67	2,070.00	4,196.67	203 %	3.00	690.00
			\$13,143.10	\$5,202.74	\$7,940.36	153 %	32.00	162.59
Christchurch	H0001	Bottle Adjustment Unit	337.78	250.00	87.78	35 %	5.00	50.00
	H0002	Bottles	176.00	165.00	11.00	7 %	11.00	15.00
	H0004	Glass Crock	1,866.67	1,850.00	16.67	1 %	5.00	370.00
	H0005	Cooler Set Medium	1,111.11	380.15	730.96	192 %	2.00	190.08
	H0006	Glass Crock	1,511.10	1,400.00	111.10	8 %	5.00	280.00
	H0007	20 Litres Clear carbon	2,417.80	2,120.81	296.99	14 %	34.00	62.38
	PRO	Profile for Ology	440.00		440.00		3.00	
			\$7,860.46	\$6,165.96	\$1,694.50	27 %	65.00	94.86
No Group Specified	H0005	Cooler Set Medium	2,800.00	949.97	1,850.03	195 %	5.00	189.99
	Plts	Pallets	20.00		20.00		2.00	
			\$2,820.00	\$949.97	\$1,870.03	197 %	7.00	135.71
Australia	H0006	Glass Crock	720.00	672.00	48.00	7 %	2.00	336.00
	H0007	20 Litres Clear carbon	1,585.00	1,465.26	119.74	8 %	15.00	97.68
			\$2,305.00	\$2,137.26	\$167.74	8 %	17.00	125.72
Total all Items			\$26,128.56	\$14,455.93	\$11,672.63	81 %	121.00	119.47