

Clearwater Ltd

25 Spring Street
Wellington

Sales by Customer

01/07/2006 to 30/06/2007

29/09/2008
13:12:40

Customer	Sales	Cost of Sales	Margin \$	Margin %	Units
Gloucester Footware Ltd	28,678.22	1,560.00	27,118.22	1,738.00 %	11.00
Christchurch Book Supplie	18,800.00	949.97	17,850.03	1,879.00 %	5.00
A-Z Stationery Supplies	15,832.43	5,077.25	10,755.18	212.00 %	46.00
Customer Test	3,891.10	65.49	3,825.61	5,842.00 %	12.00
Leisure Landscape Nursery	2,690.46	510.00	2,180.46	428.00 %	22.00
DHL Worldwide Express	1,937.78	1,900.81	36.97	2.00 %	9.00
Chelsea Mosset	1,832.89	915.15	917.74	100.00 %	16.00
South Pacific Herbal Supp	1,457.78	1,280.00	177.78	14.00 %	14.00
Barry's BookShop	1,360.00		1,360.00		2.00
Susan Wong	1,345.00	1,170.56	174.44	15.00 %	7.00
	\$77,825.66	\$13,429.23	\$64,396.43	480.00 %	144.00

The top 80% of customers provide 99% of total sales \$78,969.66