

# Clearwater Pty Ltd

25 Spring Street  
Blackburn  
VIC, 3130

## Budget Comparison

01/07/2007 to 31/03/2008

17/09/2008  
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	Actual Current Period	Actual Year to Date	Budget Year to Date	Variance Act/Bgt	Remaining Actual
<b>Income</b>					
<b>Sales Income</b>					
Sales - Spring Water		7,397	5,400	1,997	-197
Sales - Carbonated Water		6,195	4,500	1,695	-195
Sales - Water Cooler	17,546	35,269	27,000	8,269	731
Sales - Crock		5,709	3,600	2,109	-909
Sales - Stands		1,107	900	207	93
Sales - Other Equip		9,493	9,000	493	2,507
<b>Total Sales Income</b>	<b>17,546</b>	<b>65,170</b>	<b>50,400</b>	<b>14,770</b>	<b>2,030</b>
<b>Service Income</b>					
Service - Coolers		1,629	900	729	-429
Service - Other Income	127	1,890	9,000	-7,110	10,110
<b>Total Service Income</b>	<b>127</b>	<b>3,519</b>	<b>9,900</b>	<b>-6,381</b>	<b>9,681</b>
<b>Time Billing Income</b>					
Consultancy Income		1,000	900	100	200
Travelling Time		313	450	-137	287
<b>Total Time Billing Income</b>		<b>1,313</b>	<b>1,350</b>	<b>-37</b>	<b>487</b>
<b>Total Income</b>	<b>17,673</b>	<b>70,002</b>	<b>61,650</b>	<b>8,352</b>	<b>12,198</b>
<b>Cost Of Sales</b>					
<b>Purchases</b>					
Equipment	16,129	28,668	22,500	-6,168	1,332
<b>Total Cost Of Sales</b>	<b>16,129</b>	<b>28,668</b>	<b>22,500</b>	<b>-6,168</b>	<b>1,332</b>
<b>Total Gross Profit</b>	<b>1,544</b>	<b>41,335</b>	<b>39,150</b>	<b>2,185</b>	<b>10,865</b>
<b>Expenses</b>					
<b>General &amp; Admin Expenses</b>					
Accounting Fees		986	750	-236	14
Advertising		8,990	7,200	-1,790	610
Bank Charges		115	135	20	65
Office Supplies	25	1,480	900	-580	-280
Subscriptions		287	200	-87	13
<b>Total General &amp; Admin Expenses</b>	<b>25</b>	<b>11,859</b>	<b>9,185</b>	<b>-2,674</b>	<b>421</b>
<b>Operating Expenses</b>					
Car Expenses	205	2,059	2,250	191	941
Cleaning		75	180	105	165
Electricity	114	2,102	1,800	-302	298
Insurance	82	653	675	22	247
Office Rental	845	6,764	5,850	-914	1,036
Photocopy		77	180	103	163
Postage		8	90	83	113
Printing		897	540	-357	-177
Telephone		1,235	1,350	115	565
<b>Total Operating Expenses</b>	<b>1,246</b>	<b>13,869</b>	<b>12,915</b>	<b>-954</b>	<b>3,351</b>

	Actual Current Period	Actual Year to Date	Budget Year to Date	Variance Act/Bgt	Remaining Actual
Payroll Expenses Superannuation	398	4,059	4,500	441	1,941
Wages & Salaries	4,423	45,104	54,000	8,896	26,896
Total Expenses	6,092	74,892	80,600	5,708	32,608
Total Operating Profit	-4,548	-33,557	-41,450	7,893	-21,743
Other Income					
Interest Income		27		27	-27
Miscellaneous Income		62,022		62,022	-62,022
Total Other Income		62,048		62,048	-62,048
Other Expenses					
Private Use		121		-121	-121
Total Other Expenses		121		-121	-121
Net Profit / (Loss)	-4,548	28,371	-41,450	69,821	-83,671
Grand Totals					
Income	17,673	70,002	61,650	8,352	12,198
Cost Of Sales	16,129	28,668	22,500	-6,168	1,332
Expenses	6,092	74,892	80,600	5,708	32,608
Other Income		62,048		62,048	-62,048
Other Expenses		121		-121	-121
Net Profit (Loss)	-4,548	28,371	-41,450	69,821	-83,671