

Clearwater Pty Ltd

25 Spring Street
Blackburn
VIC, 3130

Budget Comparison

01/07/2007 to 31/03/2008

17/09/2008
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	----- March -----				----- Year to Date from Jul -----				Annual	
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	Budget	%
Income										
Sales Income										
Sales - Spring Water		600	-600		7,397	5,400	1,997	37 %	7,200	103 %
Sales - Carbonated Water		500	-500		6,195	4,500	1,695	38 %	6,000	103 %
Sales - Water Cooler	17,546	3,000	14,546	485 %	35,269	27,000	8,269	31 %	36,000	98 %
Sales - Crock		400	-400		5,709	3,600	2,109	59 %	4,800	119 %
Sales - Stands		100	-100		1,107	900	207	23 %	1,200	92 %
Sales - Other Equip		1,000	-1,000		9,493	9,000	493	5 %	12,000	79 %
Total Sales Income	17,546	5,600	11,946	213 %	65,170	50,400	14,770	29 %	67,200	97 %
Service Income										
Service - Coolers		100	-100		1,629	900	729	81 %	1,200	136 %
Service - Other Income	127	1,000	-873	-87 %	1,890	9,000	-7,110	-79 %	12,000	16 %
Total Service Income	127	1,100	-973	-88 %	3,519	9,900	-6,381	-64 %	13,200	27 %
Time Billing Income										
Consultancy Income		100	-100		1,000	900	100	11 %	1,200	83 %
Travelling Time		50	-50		313	450	-137	-30 %	600	52 %
Total Time Billing Income		150	-150		1,313	1,350	-37	-3 %	1,800	73 %
Total Income	17,673	6,850	10,823	158 %	70,002	61,650	8,352	14 %	82,200	85 %

	(----- March -----)				(----- Year to Date from Jul -----)					
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	Annual Budget	%
Cost Of Sales										
Purchases										
Equipment	16,129	2,500	-13,629	-545 %	28,668	22,500	-6,168	-27 %	30,000	96 %
Total Cost Of Sales	16,129	2,500	-13,629	-545 %	28,668	22,500	-6,168	-27 %	30,000	96 %
Total Gross Profit	1,544	4,350	-2,806	-65 %	41,335	39,150	2,185	6 %	52,200	79 %
Expenses										
General & Admin Expenses										
Accounting Fees		250	250		986	750	-236	-32 %	1,000	99 %
Advertising		800	800		8,990	7,200	-1,790	-25 %	9,600	94 %
Bank Charges		15	15		115	135	20	15 %	180	64 %
Office Supplies	25	100	75	75 %	1,480	900	-580	-64 %	1,200	123 %
Subscriptions					287	200	-87	-44 %	300	96 %
Total General & Admin Expenses	25	1,165	1,140	98 %	11,859	9,185	-2,674	-29 %	12,280	97 %
Operating Expenses										
Car Expenses	205	250	45	18 %	2,059	2,250	191	8 %	3,000	69 %
Cleaning		20	20		75	180	105	58 %	240	31 %
Electricity	114	200	86	43 %	2,102	1,800	-302	-17 %	2,400	88 %
Insurance	82	75	-7	-9 %	653	675	22	3 %	900	73 %
Office Rental	845	650	-195	-30 %	6,764	5,850	-914	-16 %	7,800	87 %
Photocopy		20	20		77	180	103	57 %	240	32 %
Postage		10	10		8	90	83	92 %	120	6 %
Printing		60	60		897	540	-357	-66 %	720	125 %
Telephone		150	150		1,235	1,350	115	9 %	1,800	69 %
Total Operating Expenses	1,246	1,435	189	13 %	13,869	12,915	-954	-7 %	17,220	81 %
Payroll Expenses										
Superannuation	398	500	102	20 %	4,059	4,500	441	10 %	6,000	68 %
Wages & Salaries	4,423	6,000	1,577	26 %	45,104	54,000	8,896	16 %	72,000	63 %
Total Expenses	6,092	9,100	3,008	33 %	74,892	80,600	5,708	7 %	107,500	70 %
Total Operating Profit	-4,548	-4,750	202	-4 %	-33,557	-41,450	7,893	-19 %	-55,300	61 %

Budget Comparison

Clearwater Pty Ltd

	(----- March -----)				(----- Year to Date from Jul -----)				Annual	
	Actual	Budget	Variance	%	Actual	Budget	Variance	%	Budget	%
Other Income										
Interest Income					27		27			
Miscellaneous Income					62,022		62,022			
Total Other Income					62,048		62,048			
Other Expenses										
Private Use					121		-121			
Total Other Expenses					121		-121			
Net Profit / (Loss)	-4,548	-4,750	202	-4 %	28,371	-41,450	69,821	-168 %	-55,300	-51 %
Grand Totals										
Income	17,673	6,850	10,823	158 %	70,002	61,650	8,352	14 %	82,200	85 %
Cost Of Sales	16,129	2,500	-13,629	-545 %	28,668	22,500	-6,168	-27 %	30,000	96 %
Expenses	6,092	9,100	3,008	33 %	74,892	80,600	5,708	7 %	107,500	70 %
Other Income					62,048		62,048			
Other Expenses					121		-121			
Net Profit (Loss)	-4,548	-4,750	-202	4 %	28,371	-41,450	-13,079	32 %	-55,300	-51 %